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Spotlight

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2020 Ones to Watch



Lane Matalon
Meridian Investment Sales



Yehuda Leser
Alpha Realty



Maurizio Argiani
Ingram Yuzek Gaimen Carroll & Bertolotti LLP



Max Rabby
MKS Real Estate Advisors LLC



Lynn Senko
Worth Property Management



Ivan Fox
Meridian LLP



Holly Williamson
NELSON

deal, or transaction was
"game-changer" in the advancement of

...I worked on the partial based office building joint legacy structure. The trans- with the sophistication and investors and professional itec in an experience where ensue and necessary docu- page document in and of through the process from adpoint and how to conduct or professionals arranged intelligent voices.

political leaders do to in- the workplace?

step is obtaining a deep un-herent flaws in the system. come far too common. Re- creter visibility but surface hwork approaches can never or fundamentally change a ed. Politicians must remove rting doings, imperfections ok or justifiable, but can be

operators, and developers of residential and mixed-use, commercial properties.

addressed appropriately and remedial measures can be taken.

What led you to your current profession?
about my job as a broker is different from each other in unique challenges. Deal and an art, which I continue elping people achieve their acquisition and disposition e goal. Whether its reading conference or researching ends, I constantly strive to ll, I am willing to take any and learn from the process kes me "one to watch."

What led you to your current profession?
When I first moved to the U.S., at the age of 12, my family introduced me to an older gentleman who was born in the same small town in southern Italy as me. He told us his life story, and I remember that I was deeply inspired by it. His family immigrated to the U.S. many years before mine. I they struggled to make ends meet, but despite those difficulties, he was able to obtain his law degree and become a lawyer. At the start of his career, he used the privilege of being a lawyer to help others, devoting his time to public service and pro bono work. He ultimately became a judge of the Appellate Division, 1st Department. That was the first time I thought, "I want to be a lawyer, and maybe a judge one day."

What do you like most about your job?
My colleagues. I attribute most of my achievements to being part of a positive work environment. I have fantastic relationships with many of my colleagues. I consider some of my peers close friends, and I rely on them for advice and help. My more experienced colleagues are equally as important, and their trust, support and mentorship are essential to my development as an attorney.

If your life were made into a movie, what actor would you want to portray you?
If it came to a public imitation like the one Dr. Fauci got, then Brad Pitt.



Lynn Senko
Worth Property Management

What led you to your current profession?
During my high school and college years I had worked at Worth and experienced and learned the business from my father. I also had a great opportunity, my first management job to work with a family that owned properties in Nassau and NYC. They ranged from apartment buildings to commercial buildings. Not only did I manage the properties I renovated, sold, and rented. With the knowledge I learned from both I have continued to build my business and today manage publicly traded REITs, investor-owned properties, coops and condos. As a company our goal is to give each landlord the superior service they deserve and provide them with our knowledge and years of experience.

Which project, deal, or transaction was the "game-changer" in the advancement of your career?

The closing of a \$24 million construction loan in the Bronx for the new headquarters for Samaritan Day Top Village. I tracked this project for over a year, so landing the assignment and securing the financing on it was a big stepping stone so early in my career. This deal also led me to close a \$22 million construction loan for a mixed-use affordable housing development 45 days later with the same client.

What led you to your current profession?
It was a total accident. When I returned to New York City from my first season playing professional basketball in Israel I looked to fill some time in the summer with an internship. One thing led to another and one of my closest friends from college at New York University introduced me to MKS for an internship. I never had an interest in real estate or had taken a class, it was all chance to this point. My plan was to return to Israel for my second season, but when the internship concluded I was offered a full-time position. I loved the experience, the fast pace nature of the business and the market and timing fit right.

What do you like most about your job?
Every client brings a fresh perspective. It's most exciting to embark on a new project with a client; to collaborate with them and create a space that reflects their brand, culture, and community. Mentoring young designers is also a passion of mine. I love to see what inspires them, how they approach a design challenge and how we can collaborate to create unique solutions for our clients.

Who or what inspires you?
I feed off collaboration with my teammates. Staring ideas and brainstorming allows us to uncover many different ideas. They may not all be good, but sometimes the bad ideas lead to the best ideas. I also enjoy wandering around outside, whether in New York or my neighborhood. Fresh air, new sights, and nature can all help empty my mind to let the best ideas take root.

Worth Property Management

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